



# **Co-Innovation and Development Proof-of-Concept Funding Scheme**

## **Information Kit**

**Version 3.0c  
November 2018**

## Amendment Record

<b>Version</b>	<b>Date</b>	<b>Author</b>
1.0	25 October 2017	Cyber Security Agency of Singapore
2.0	15 December 2017	Cyber Security Agency of Singapore
3.0	21 February 2018	Cyber Security Agency of Singapore
3.0a	26 April 2018	Cyber Security Agency of Singapore
<i>Cybersecurity Industry Call for Innovation 2018</i>		
3.0b	18 September 2018	Cyber Security Agency of Singapore
3.0c	23 November 2018	Cyber Security Agency of Singapore

## Overview

<b>Research Area(s)</b>	Request for Proof-of-Concept Proposals for: <b>Development of Innovative Cyber Security Solutions to Meet Security Needs</b>
<b>Contact</b>	Cyber Security Agency of Singapore Co-innovation and Development POC Funding Scheme Secretariat, Ecosystem Division 5 Maxwell Road MND Complex #02-00 Tower Block Singapore 069110  Tel: (65) 6323 5238 Fax: (65) 6324 0017 Email: <a href="mailto:yeo_boon_hui@csa.gov.sg">yeo_boon_hui@csa.gov.sg</a>

## **1. BACKGROUND**

- 1.1. Cyber-attacks are getting more sophisticated over time and the cybersecurity industry is under constant pressure to keep up with the fast paced evolution of cyber-threats. Innovation is key in helping governments and organisations stay in the 'arms race' against cyber attackers.

## **2. SCOPE**

- 2.1. The Cyber Security Agency ("CSA") has developed the Co-innovation and Development Proof-of-Concept funding scheme (the "Scheme") with the aim to catalyse the development of innovative cybersecurity solutions that would meet national cybersecurity and strategic needs, with potential for commercial application.
- 2.2. Areas include 1) Managed Security Services, 2) Consulting Services, 3) IoT Security, 4) Identity Access Management, 5) Cyber-Physical Systems and other relevant areas identified by CSA.

## **3. ELIGIBILITY**

- 3.1. All Singapore registered companies are eligible to apply for funding under the Scheme. Overseas firms that are not registered in Singapore will need to partner with a Singapore registered company.
- 3.2. All companies must ensure that at least 50% of the manpower employed to carry out the project are Singaporean or Singapore PR.
- 3.3. Solution providers must target their solution to at least one cybersecurity end-user stated in CSA's Cybersecurity Call for Innovation. The solution provider can leverage on "minimum viable product"<sup>1</sup> or market ready technologies to develop cyber security applications with new features and functionalities that would meet the new and emerging demands of cybersecurity end-users.
- 3.4. No retrospective applications will be accepted. An application is deemed retrospective if the proposed project has already commenced at the time of application.

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<sup>1</sup> A minimum viable product is a product with just enough features to satisfy early customers, and to provide feedback for future product development

#### **4. FUNDING SUPPORT**

- 4.1. Funding provided for each company applicant under the Scheme is up to a maximum of \$500,000, or based on the actual cost incurred for the eligible project, whichever is lower, for a period of 12 months.
- 4.2. Unless otherwise approved, funding awarded must be used to carry out development activities in Singapore. Recipients of funding under the Scheme should use Singapore as a base to own, manage and exploit all intellectual property rights developed out of the project.
- 4.3. Proposals already funded or considered for funding with other government agencies will not be considered under this Scheme.

#### **5. SUBMISSION PROCESS**

- 5.1 To apply for the Cybersecurity Industry Call for Innovation, please visit: <https://www.tnb.vc/cybercall2018>

## **6. EVALUATION PROCESS**

- 6.1 Proposals received by the Secretariat will be submitted to an evaluation panel, and if required, the panel may convene to seek clarification from the applicant. Under such circumstances, applicants will be invited to give a short presentation.
- 6.2 Proposals will be evaluated according to:
  - a. Quality of proposed solution including cost reasonableness
  - b. Commitment from cybersecurity end-user
  - c. Wider applicability and benefit to industry
  - d. Team competency

## **7. RESULTS AND ACCEPTANCE OF AWARD**

- 7.1 The Secretariat will only inform successful applicants of the results of their application.
- 7.2 The offer of the award under the Scheme will be sent to the successful applicant through a Letter of Offer. The Letter of Acceptance with the terms and conditions of the award duly signed by the applicant, must reach the Secretariat within 14 working days from the date of the Letter of Offer.

## **8. CLAIMS**

- 8.1 All claims will be disbursed on a reimbursement basis upon the submission of the claim document.
- 8.2 Disbursement will take place in tranches in accordance to the defined milestones committed in the project timeline. In the first and second tranches, funds of up to 20% of the total approved qualifying cost amount will be disbursed, respectively.
- 8.3 The remainder of the total approved project cost must be accompanied by an audited report on the total costs incurred by the company applicant. The cost of audit will be borne by the company applicant.